Branicks



Branicks Group AG

Corporate Presentation

About us

Excellence at Branicks: what sets us apart

Branicks Group AG ("Branicks") is **Germany's leading listed specialist for office and logistics real estate, with over 25 years of experience** in the real estate market and **access to an extensive network of investors**.

Our business is based on a **regional and inter-regional real estate platform, with 9 offices located** in all major German markets (including VIB Vermögen AG). As of 31 December 2024, we provide on-site support for **317 properties with a combined market value of EUR 11.6 billion**.

EUR **11.6** billion

assets under management

171

institutional investors

9 locations

c. **70,000** sqm

logistic development pipeline

c. 60 %

investors with more than one mandate

266

smart people

share of green buildings in the Commercial Portfolio

52.9%

over 25 years



29

investment vehicles

Management Board

Building the future together

Out of conviction, out of experience and because the result proves us right: Branicks' success is a team effort in which we succeed in combining individual strengths: **Reliability, creativity and speed**. We call this: **dynamic performance**.

From left to right

Christian Fritzsche Chief Operating Officer

Johannes von Mutius Chief Investment Officer (CIO)

Sonja Wärntges

(COO)

Chief Executive Officer/ Chief Financial Officer (CEO/ CFO) **Torsten Doyen** Chief Institutional Business Officer (CIBO)



We act sustainably

Full service with our 360-degree expertise

We act with **foresight** and focus on the long term in our investment decisions. **With our 360-degree expertise, we manage the entire life cycle of a property** and offer **full-service solutions in all phases of the value chain.**

In this first phase, we bring everyone and everything together, matching the property with tenants and investors **(Match)**.

Thanks to our excellent market penetration and close ties to relevant players we inititate and structure in the second phase transactions to achieve growth and realise added value **(Transact).**

Phase three includes active, sustainable and comprehensive management of the properties **(Operate)**. With nine locations across Germany, we cover all regional markets nationwide, giving us a significant advantage.

The fourth phase focuses on first-class care of our real estate portfolio. Responsible stewardship ensures long-term value. In addition, we take steps to optimise and develop our investments for the long term, creating reliable added value **(Develop)**.



Value creation

Transparent processes along the entire value chain

Active Management

Our **active management approach** sets the strategic pace and creates synergies in all areas. Generating income streams from complementary segments ensures continuous profitability and makes it possible to take advantage of opportunities independently of market cycles.



Research

Constant market monitoring by the investment team with access to off-market opportunities.

Branicks at a glance



Acquisition & Financing

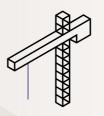
Coordination of the entire acquisition process by the investment team.



Management

Strategic asset management by the asset management team.

Local property management and facility management by selected partners.



Development

Possible further developments of properties by the development team.

Close coordination with the letting team in order to meet the exact requirements of tenants.



Exit

Continuous market monitoring to identify optimal exit opportunities.

Identification of the best possible time to sell in close cooperation with the investment team.

Portfolio

Real estate management platform of EUR 13.2 billion assets under management



Total portfolio

Commercial Portfolio EUR 2.8 billion AuM

24 % Balance sheet investments (138 properties)¹

- Directly held portfolio of high-quality assets in top locations
- Branicks (original) portfolio focussing on offices in A-cities in B-locations and B-cities in A-locations (ABBA strategy)
- VIB with high quality logistics portfolio along major trading routes
- Generation of rental income and sales proceeds



Institutional Business EUR 8.8 billion AuM

76 % Third-party business (179 properties)¹

- Commercial real estate (mainly Core/Core+) held and managed exclusively for institutional clients from Germany and abroad
- Providing all real estate services (transaction, asset, property and development management, financing) while Branicks occasionally acts as co-investor
- Generation of fee income and investment income

¹as of 31.12.2024 Branicks at a glance

Focus areas of our portfolio: Office buildings and logistic properties

Office buildings and logistics properties are the two main focus areas within our portfolio. We develop concepts that suit the users and shape the future - such as innovative New Work environments or logistics areas for online retail.

Annual rental income¹

Office buildings

EUR **75.9** million EUR **45.7** million

Logistic properties

Logistics properties: gateways to success



Big and green: the "Next Horizon" development in Erding

Two office buildings and six construction lots with building space of between 2,100 and 30,000 sqm | aiming for DGNB Gold



Innovativ and green: the "Innovation Parc" in Hannover-Langenhagen

High-quality industrial and commercial space with rental units of between 2,500 and 10,000 sgm | fully flexible | 24/7 operations | DGNB Gold certified



Enormous and flexible: the "Logistikanlage im InterPark" in Kösching, near Ingolstadt Two building sections with a total of six stateof-the-art halls | multi-user ready | can be divided into up to six hall bays

Office buildings: Home away from home



Small and perfectly formed: multi-tenant property "Campus C" in Munich Efficient floor plans | divisibility by floor | Green Building certification with best-inclass rating





Flexible and sophisticated: the "Unite Offices I" in Offenbach

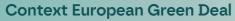
High quality fixtures and fittings | ideal location between Frankfurt and Offenbach | DGNB Gold certified

Modern and distinctive: the "pronova bkk" office and administrative building

Headquarters tailor-made for one of Germany's largest health insurance companies | small office units facilitate one-to-one advice and support | DGNB Gold certified

¹as of 31,12,2024; based on the Commercial Portfolio

Expansion of the business model with the asset class Renewables

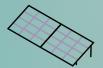


To reduce greenhouse gas emissions in EU countries by at least 55% by 2030*, the European Council decided in 2023 to increase the target for renewable energy sources to 42.5% of energy consumption by 2030. The property sector plays a crucial role in achieving these reduction targets. This will require considerable investment.

The fund

With the fund **Branicks Renewables Europe**, we have designed a sustainable fund product which enables institutional investors to make an active contribution to society and the environment. They invest not only economically, but also ecologically with success.

Three-pillar-concept





Photovoltaics

Onshore wind power



Related technologies



Target return

Regional allocation

Northern, Central and Southern Europe

EUR 300 million

Fund volume

Fund term

25 years

More information on branicks.com/renewables

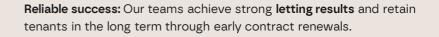


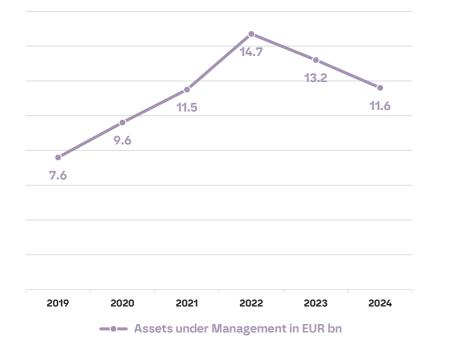
We have the ability to adapt to change quickly and flexibly, uncover opportunities in every situation, and develop viable solutions.

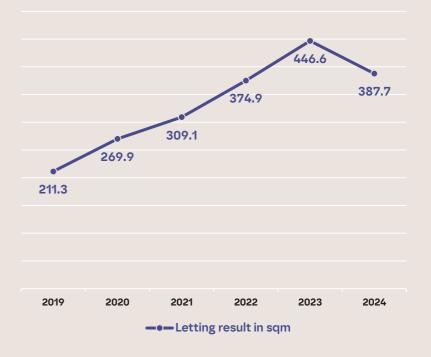
Sonja Wärntges CEO Track record

We act sustainably with focus on our operational strength

Our proactive approach, our strategic thinking and our responsible actions have enabled us to put our operating business on a solid basis the recent years. We assume that the transaction market will return and broaden our income streams again.







¹ in the Commercial Portfolio and Institutional Business ² in the Commercial Portfolio

CO₂ target: carbon neutral



Examples of projects



Innovative building technology Bahnhofplatz | Karlsruhe Smart data solutions for existing plant technology, predicted increase in efficiency: 22%.



Efficiant district heating

Vahrenwalder Straße | Hannover CO₂ savings of around 165 tonnes per year through innovative modernisation of the heating installation.

CO_2 reduction

Marckmannstraße | Hamburg CO_2 reduction of 1,200 tonnes per year by substituting the energy source natural gas with industrial heat.



Energy optimisation

Palazzo Fiorentino | Frankfurt am Main Modernisation of the electrical, refrigeration and ventilation technology to achieve lasting energy savings.

Photovoltaic

VIB logistic properties The annual photovoltaic capacity of the VIB areas will reach around 19,700 kWp in 2023. Branicks acknowledges the responsibility arising from its leading role, also with regard to climate protection, and has set itself the goal of reducing greenhouse gas emissions (GHG) per sqm in the Commercial Portfolio by an average of 40% by 2030 compared to the base year 2018. By now, we have achieved -36%.



--- Greenhouse gas emissions in t CO2e/ sqm

Sustainability for the work environment of tomorrow

ESG is part of our DNA and our sustainability strategy – with clearly defined milestones and traceable transparency.

Environment: We make a positive contribution to mitigating climate change.

Social: We shape our business with and for the people.

Governance: We are a reliable partner and conduct our business activities in a transparent and accountable manner.

Digitisation: We use high-tech tools as yet another building block for ESG: 3+1

-40%

CO₂ reduction target for designated portfolio in t CO₂/sqm by 2030 compared to base year 2018

52.9%

Green Building share according to GBF, measured as a percentage of the market value of the Commercial Portfolio (as of 31.12.2024)

40-50%

increase in green finance Percentage of total assets, by end of 2027

27.03%

total share of women at extended executive level (including regional managers)



e

Leading position in ESG ratings and "Gold" twice for reporting









More information on

C

branicks.com/sustainability

Our team

Our strength: one team, many talents

We create a creative and pleasant working environment for 300¹ highly motivated people who help shape and develop our team of talents.

Balanced employee structure according to age and gender.

Attractive remuneration: basic income, additional benefits as well as performancerelated components.

Part-time models to reconcile work and family life.

We are colourful: Better results through diverse teams.

We train: Modern recruiting through social media, university marketing, congresses and career days.

Share of employees by gender in %1

50.0: female

Age structure of the employees in %1



■ 14.0: 30 years and younger

■ 54.0: 31-50 years

■ 32.0: 51 years and above

Key financial figures as of 31 December 2024



Key financial figures		
in EURO million	2024	2023
Gross rental income	168.9	188.3
Real estate management fees	48.2	50.9
Proceeds from sales of property	543.4	558.6
Profits on property disposals	4.3	8.2
Share of the profit or loss of associates	5.9	6.4
EBITDA	147.2	164.5
Cashflow from operating activities	54.8	97.1
Funds from Operations excluding non-controlling interest (FFO)	52.2	51.9
Funds from Operations II (excluding non-controlling interest, including profit on disposals)	56.5	59.4

Key operating figures			
	31.12.2024	31.12.2023	
Number of properties	31.12.2024	31.12.2023	
Assets under Management in EUR billion	11.6	13.2	
	4.096		
Rental space in sqm		4,609	
Letting result in sqm	387.700	446,600	

Key operating figures (Commercial Portfolio)*

in EURO million	31.12.2024	31.12.2023
Annualised rental income in EUR million	147.7	179.1
EPRA vacancy rate in %	7.4	5.3
WALT in years	4.6	4.9
Avg. rent per sqm in EUR	10.20	8.92
Gross rental yield in %	5.4	5.2

* Calculated for the Commercial Portfolio only, without repositioning and warehousing

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For computational reasons, rounding differences from the exact mathematical values calculated (in EUR thousand, %, etc.) may occur in tables and cross-references.

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